



Ku-Ring-Gai Netball Association Inc. ABN: 22 897 530 107
PO Box 5067
Turramurra NSW 2074

MINUTES
EXECUTIVE MEETING WEDNESDAY 20TH FEBRUARY 2019

Held at 134 Lucinda Avenue, Wahroonga

Attendees: Jo-Anne Perry, Loraine Unicomb, Rhonda Dekker, Bart Dekker, Jason Roach, Ros Roots.

Apologies: Nick Hermann

Meeting opened: 7.15pm

TREASURER REPORT:

- Audit Report completed.
- Revenue \$843,000 – expenses \$729,000 in 2018. Good surplus to work with in terms of some capital works for 2019. Good position to invest going forward.
- Building Works Levy, how much does this bring in for us – approx. \$35,000 per annum. We have built up a reserve from this over the past few years to help us cover the lights and ancillary works planned for 2019.
- PA system likely to be in vicinity of \$100,000 to replace the whole system. Will negotiate to get best coverage possible so all courts are covered.
- Term Deposit negotiated rollover at 2.5%. Keep approximately \$200,000 in our operating account.
- We only have approximately \$8,000 owed on invoices etc.
- Aged Debtors approx. \$6,000 will be recoverable not a concern.
- Budget - a few things to work on in particular what we are going to charge the Junior Rep players. PLC are now charging for use of their courts for training. We subsidized the Junior Reps \$56,000. In 2018 tent hire alone cost \$10,000. 17's don't have the same level of training as the 15's will, even though they will both be attending the 2019 SA. We pay \$600 for SA and \$450 for Devs. Blacktown charged \$900 for SA teams last year, and Baulkham Hills \$850.
- Invoicing in future to parents will be just one fee, not show breakdown of all the separate costs.
- If there is a hardship clause we can consider, President and Treasurer review on as needs basis. Rare this does occur.
- Estimate \$100,000 in surplus by end of this year based on budget.
- Reviewing insurance quotes from Netball Australia. Their insurer has come in at significantly cheaper price. Cover includes PL, PI and property etc.
- Writing off old stock this year \$20,000. Now have things at a reasonable stock level in the books/MYOB. Will also revamp our charter of accounts clarify what is forming the revenue and expenses.
- Workers Compensation being reviewed.
- All Abilities teams are fully subsidized, however Deb Frost insists they pay \$50 each to contribute to KNA.



GENERAL BUSINESS:

• **Correspondence In:**

No questions raised. Attached non confidential correspondence list.

Subject	From	Distributed To
2019 Winter Seasonal Hire Application	KMC Matthew Joyce	Rob Huntley
Bathurst Netball All Ages Carnival	Angela Best	Angela/Stuart
NNSW Memo Policy Updates	Lauren Woods	MPIO/Executive/Club Sec.
Liverpool Carnival	Estelle Lawler	Angela/Stuart
Thank you	KMC Matthew Joyce	Jo-Anne
Sydney Tennis Centre	Louise Sullivan NNSW President	Jo-Anne
Hawkesbury City Netball Carnival	Secretary HCNA	Angela/Stuart
Dooleys Metro League	Todd Pengilly NNSW	Lisa Duncan/Angela/Jo-Anne
Invitation Hornsby Community Meeting	Paul Fletcher MP	Executive
2019 NNSW Umpiring Programs	Sharon Kelly	KNA Umpire Convenors
NTNC uniform inquiry	Helen Burns	KNA Registrar
Canoon Road Lights tender quote	KNA President	Executive
NNSW Election Notice	Melissa Achten	KNA President
Bathurst Netball All Ages Carnival	Angela Best	Angela/Stuart
BCNA Carnival Form	Leah Lewis	Angela/Stuart
NNSW 2019 Metro League competition	Todd Pengilly NNSW	Senior Rep Convenor/Lorraine/KNA Rep Liaison
Netball registration	Tanya Perring	Referred to own club Registrar
WWPNA Carnival	Nicole Barnes	Senior Rep Convenor/KNA Rep Liaison
NNSW Association and Life Member Voting Contacts	Todd Pengilly NNSW	KNA President
NNSW Brand update	Todd Pengilly NNSW	KNA Marketing/Lorraine Unicomb
Asset Request KNA BBQ	KNA Treasurer	KNA Executive
Walking Netball Memo	Todd Pengilly NNSW	Executive
HDNA Rep & Development Carnival Reminder	HDNA	KNA Rep Liaison/Junior Rep Selector
NNSW Memo Inclusive Community Grants	Todd Pengilly NNSW	KNA Treasurer/KNA President
Help finding a team	Nev Nathan	St Ives President

GENERAL BUSINESS

• **Canoon Road ancillary works:**

- Asphalt and cages will be ready for day one. Two trees will be removed for construction of physio shelter. Approx. \$20,000 plus lights. David is working on this project.
- Motion approved to write to Council agreeing to lights tender to proceed. Rhonda Dekker moved, Ros Roots Second.

• **Motion to approve Bart Dekker (KNA Treasurer) as Public Officer for KNA**

- Jo-Anne Perry Moved. Ros Roots Second.

• **Alternative venue for President Meeting 2019**

- Somewhere where we can get catering and drinks provided. St Ives/Turramurra Bowling Club, somewhere in the middle for easy access. Rhonda to source suitable venue.

• **Fundraising initiatives 2019**

- Recommended KNA support Farmers Drought Appeal, PLC Cake Stall, Kids Cancer fundraising NNSW initiative. No to Confident Girls Foundation. Ros will recommend dates for Farmers Drought fundraising and co-ordinate.

• **Club Registrars Duty day roster**

- Discuss Roster on Tuesday night at SGM. Half days, Clubs put forward dates nominated, check with Tanya if small clubs maybe one half day, bigger Clubs 8/10 teams nominate 2 half days. Preferred Club Registrar or designated person.



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- **NNSW Suncorp Super Netball Association Membership**
 - Executive will decide who will receive the 4 Giants game tickets. Rhonda will send out email to Clubs with the discount information. Use signed shirt for fundraising. Other Giants tickets 4 allocated to attend all home games and double headers. Silver membership. Ask Office Bearers (Treasurer and Jo-Anne), to ask for nominations for recipients of tickets.
- **Celebrating 90 years NNSW**
 - 90 years request has come from NNSW for information. Jo-Anne, Rhonda and Brenda will submit.
- **Food truck proposal**
 - Food Truck – revenue from canteen was down last year. Coffee Man has been doing well and is still under contract. Bringing in another van is not supported. Lofberg also has a coffee van under contract already. Something we could review before next contract period comes up for renewal – Jason and Bart will review canteen stock. For 2019 we say no.
- **KNA Branding**
 - Rep community clothing is shared by Exec and Office Bearers etc. Do we look at changing up the branding of uniform/jacket/T Shirt for Office Bearers and Exec and workers.
 - Jo-Anne will source some samples.
 - Consider selling a sponsor on the sleeve of jackets for KNA and Reps, also post pads.
- **KNA Social Media**
 - Facebook is ok, but does not appeal to teenagers/juniors. Instagram is much more broadly followed. We need to look at engaging our target audience.
 - At SGM ask for Club Presidents to find a volunteer for Lofberg and Canoon, someone to take photos upload with comment to Instagram. Young Marketing student.
 - Ideally have a plan in place within 3 months to attract Sponsors. They need to see what they get out of it, not just a donation. At the other end of spectrum have something to offer families they can donate to i.e. \$500. We should be offering Chadwick for example something extra, goodwill for loyalty. Jason.

Meeting closed 9.30pm